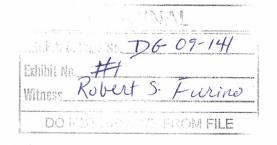
D609-141





August 7, 2009

BY HAND-DELIVERY AND E-MAIL

Debra A. Howland, Executive Director and Secretary New Hampshire Public Utilities Commission 21 S. Fruit Street, Suite 10 Concord, NH 03301-2429

RE: Docket No. DG 09-

Dear Director Howland:

Enclosed on behalf of Northern Utilities, Inc. ("UES" or "Company") is an original and six copies of the Company's <u>Petition For Approval Of Proposed Financial Hedging Program Redesign</u>. Northern's redesign proposes three primary changes to the program, and also addresses the structure and timing of program implementation, the manner in which price parameters are determined, the budget for the program and, lastly, modifies the schedule under which Northern will purchase futures contracts.

Please note that Attorney Susan S. Geiger will be appearing on behalf of Northern with respect to this matter, and I request that she be included on all service and e-mail lists:

Susan S. Geiger, Esq. Orr & Reno, P.A. P.O. Box 3550 Concord, NH 03302-3550 ssg@orr-reno.com

Thank you for your attention to this matter.

Sincerely

Gary Epler

Attorney for Northern Utilities, Inc.

Gary Epler Chief Regulatory Counsel

6 Liberty Lane West Hampton, NH 03842-1720

Phone: 603-773-6440 Fax: 603-773-6640 Email: epler@unitil.com Enclosure

cc: Meredith Hatfield, Esq., Consumer Advocate

Edward Damon, Staff Counsel

Susan G. Geiger, Esq.

			-

BEFORE THE NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION

)	
NORTHERN UTILITIES, INC.)	DOCKET NO. DG 09
Petitioner)	

PETITION FOR APPROVAL OF PROPOSED FINANCIAL HEDGING PROGRAM REDESIGN

Northern Utilities, Inc. ("Northern" or "Company") submits this Petition to the New Hampshire Public Utilities Commission ("Commission") requesting approval of Northern's proposed Financial Hedging Program redesign. In support of its Petition, Northern states the following:

Petitioner

Northern is a New Hampshire corporation and a public utility under New Hampshire law. Northern provides natural gas distribution services to a total of 52,000 customers in 44 New Hampshire and southern Maine communities, stretching from Atkinson, New Hampshire, in the south, to Lewiston-Auburn, Maine, in the north.

Background

As the Commission is aware, Northern has in place a common hedging program in New Hampshire and Maine. On April 15, 2009, Northern filed its Annual Hedging Report filed with the Maine Public Utilities Commission ("MPUC") in MPUC Docket No. 2001-679. In the Report, Northern identified several program attributes that could serve as potential building blocks for an effective financial hedging program. Accordingly, Northern proposes a redesign of the current hedging program. The details of the proposed redesign are provided in Exhibit NUI-1 to this Petition. Northern proposes three primary changes to the program: 1) the introduction of a price ceiling

calculated pursuant to a formula, above which purchases of futures contracts will be postponed; 2) the elimination of the Price-Based component of the existing hedging program; and 3) a process that provides for the sale of futures contracts that have appreciated in value above a specified percentage. This proposed redesign also addresses the structure and timing of program implementation, the manner in which price parameters are determined and the budget for the program.

The proposed redesign modifies the schedule under which Northern will purchase futures contracts. As a result, the hedging plan for the Peak Season of 2010-11, which Northern will file with its Cost of Gas Adjustment ("COG") filing on or about September 15, 2009, will involve a transition from the current program structure to the proposed program. The proposed program provides for hedging the Peak Season volumes only, including hedging that applies to storage injections. Assuming approval of the proposed redesign, Northern would file its first hedging plan under the revised structure with its Off-Peak COG filing in 2010, to apply to the Peak Season of 2011-12.

Northern has filed this proposed redesign separately with the MPUC, with the goal of maintaining a common approved hedging program in both Maine and New Hampshire.

Description of Exhibits

Attached to this Petition is the following Exhibit:

Exhibit NUI-1: Proposed Financial Hedging Program Redesign

NHPUC Docket No. DG 09-___ Northern Utilities, Inc. d/b/a Unitil Petition for Approval of Proposed Financial Hedging Program Redesign Page 3 of 4

Request for Approvals

Northern respectfully requests that the Commission issue a final order containing the following findings of fact, conclusions and approvals:

- 1. FIND that Northern's proposed Financial Hedging Program Redesign is reasonable and in the public interest;
- 5. CONCLUDE that, based upon the above Finding, Northern's Petition should be approved as filed.

Conclusion

For all of the foregoing reasons, Northern requests that the Commission grant it the approvals requested in this Petition, and for such other relief as the Commission may deem necessary and proper.

Respectfully submitted,

NORTHERN UTILITIES, INC.

By its Attorneys:

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NHPUC Docket No. DG 09-___ Northern Utilities, Inc. d/b/a Unitil Petition for Approval of Proposed Financial Hedging Program Redesign Page 4 of 4

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August 7, 2009

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 1 of 21

STATE OF NEW HAMPSHIRE BEFORE THE PUBLIC UTILITIES COMMISSION

NORTHERN UTILITIES, INC.

PETITION FOR APPROVAL OF PROPOSED FINANCIAL HEDGING PROGRAM REDESIGN

Docket No. DG 09-

Submitted by NORTHERN UTILITIES, INC.

August 7, 2009

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 2 of 21

I. INTRODUCTION

In its Annual Hedging Report filed with the Maine Public Utilities Commission ("MPUC") on April 15, 2009 in MPUC Docket No. 2001-679, Northern Utilities, Inc. ("Northern") identified several program attributes that could serve as potential building blocks for an effective financial hedging program. At this time, Northern proposes a redesign of the current hedging program. This redesign incorporates simple techniques and clearly defined rules meant to provide transparency and structure. Northern proposes three primary changes to the program: 1) the introduction of a price ceiling calculated pursuant to a formula, above which purchases of futures contracts will be postponed, 2) the elimination of the Price-Based component of the existing hedging program and 3) a process that provides for the sale of futures contracts that have appreciated in value above a specified percentage. This proposed redesign also addresses the structure and timing of program implementation, the manner in which price parameters are determined and the budget for the program.

The proposed redesign modifies the schedule under which Northern will purchase futures contracts. As a result, the hedging plan for the Peak Season of 2010-11, which Northern will file with its Cost of Gas Adjustment ("COG") filing on or about September 15, 2009, will involve a transition from the current program structure to the proposed program. The proposed program provides for hedging the Peak Season volumes only, including hedging that applies to storage injections. Assuming approval of the proposed

redesign, Northern would file its first hedging plan under the revised structure with its Off-Peak COG filing in 2010, to apply to the Peak Season of 2011-12.

Northern has filed this proposed redesign separately with the MPUC with the goal of maintaining a common hedging program approved by the Commissions in both Maine and New Hampshire.

II. PROPOSED CHANGES TO NORTHERN'S HEDGING PROGRAM

The proposed redesign builds upon the structure of the current hedging program.

Table 1 below compares the proposed changes to the methods employed by the current program. The proposed changes are discussed in greater detail below.

Table 1: Summary of Proposed Changes to Northern's Hedging Program

Program Attribute	Current Program	Proposed Program
Transaction Types	Time-Based (fixed) & Price- Based (variable) components	Time-Based transactions, subject to ceiling prices (would purchase less if prices too high).
		Price-Based component discontinued.

Program Attribute	Current Program	Proposed Program
Structure of Price Parameters	Define seasonal price frequency distribution in deciles, with trigger points (65 th , 35 th , 20 th)	Define monthly price ceiling at one average standard deviation above the mean.
Data Underlying Price Parameters	Price frequency calculated for entire season based upon 5 years of prompt month historical prices inflated using PPI, more heavily weighted for the most recent year.	Price ceiling calculated by month based upon average daily closing prices for last 2 years of trading for the 5 most recent settled contracts and the 2 contracts now trading in their final 2 years. ¹
Price-Based Aspects	Purchase additional volumes (10% each) when prices fall below the 65 th , 35 th and 20 th percentile (up to 30% additional).	Postpone purchases when prices exceed ceiling and queue until prices fall below ceiling. Some purchases may not be executed, though the earlier start (18 months before Peak Season) will provide added time for queued purchases to be made.
Delivery Periods	Hedges apply to Peak Season (Nov-Apr) & partial Off-Peak Season (May, Oct).	Hedges apply to Peak Season only (Nov-Apr), including storage refill (May-Oct).
Timing of Purchases	Time-Based purchases are made each month on the day the prompt month contract settles.	Provided prices remain below the ceiling, purchases are made each month on the day the prompt month contract settles.
,	Price-Based purchases are made anytime during the month when the criteria are triggered.	Queued purchases are made any time during the month when prices fall below the ceiling.

¹ For example, the five most recent settled January contracts include Jan 2005, Jan 2006, Jan 2007, Jan 2008 and Jan 2009. The two open contracts are Jan 2010 and Jan 2011, both of which are trading within their final two years before settlement.

Program Attribute	Current Program	Proposed Program
Volume Targets	Targets based on planned pipeline deliveries, which vary by month according to resource plan. Fixed Time-Based target (40% of pipeline), plus variable target (up to 30% of pipeline) associated with Price-Based component.	Target equals 34% of Peak Season load, regardless of resources used to supply. Half (17%) purchased for storage injection, patterned ratably over fill season; half (17%) purchased for peak month delivery, patterned to follow load.
Purchasing Schedule	Peak Season hedging plan filed with prior Peak Season CGA; hedges purchased during 12 months of Sep	Hedging plan filed with Off-Peak CGA 3 seasons before the Peak Season being hedged. Early start allows hedging of storage.
	through Aug. Off-Peak hedging plan filed with prior Off-Peak CGA; hedges purchased during 12 months of Mar through Feb.	Initial schedule set to purchase hedges over 12 months of Mar through Feb; provides 6 months to make postponed peak month purchases.
	Hedging begins 12 months before the CGA is filed.	Hedging begins 18 months before Peak Season CGA is filed.
Appreciation Rule	Futures contracts are held until settlement regardless of appreciated value.	Futures contracts that appreciate by 40% or more are sold and proceeds credited to the CGA. Once liquidated, contracts are not replaced.
Program Budget	No budget. Account balance to cover margin requirements has exceeded \$10 million.	Incremental purchases suspended if margin requirements exceed \$4 million.

Transaction Types

The current program involves both Time-Based and Price-Based transactions, representing fixed and variable aspects of the program, respectively. The Time-Based transactions are scheduled in advance and executed in a dollar cost averaging method

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 6 of 21

without regard to the level of prices. The Price-Based transactions are made when prices decrease to any of three pre-defined levels. Because prices may continue to fall after Price-Based purchases are made, Price-Based purchases are not always lower in price than Time-Based purchases. The current portfolio of futures contracts for the winter of 2009-10 includes Time-Based purchases that were approximately \$0.90 cheaper than the Price-Based purchases.

Under the proposed program, Northern will discontinue the Price-Based component and fix the maximum amount of contracts to be purchased for a given period in order to provide a more consistent level of hedging activity. Northern also proposes to establish ceiling prices to avoid purchases during price "spikes." As long as prices remain below the ceiling prices, Northern will purchase futures contracts each month in accordance with a pre-defined schedule. If prices rise above the ceiling price established for a contract month, the purchases would be delayed until prices fall below the ceiling price.

Structure of Price Parameters

The Price-Based component which Northern proposes to discontinue utilizes a seasonal price frequency distribution calculated in deciles and used to establish price triggers at the 65th, 35th and 20th percentiles. When prices drop below these respective percentiles, additional futures contracts are purchased. The trigger prices are not differentiated by month; they apply to all months of a season being hedged.

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 7 of 21

Under the proposed hedging program, Northern will establish a single price parameter: a monthly ceiling price. The ceiling price is set at an average standard deviation above the historical mean (the derivation is discussed below). The purpose of the price ceiling is to avoid purchasing when prices are high relative to historical experience.

Purchasing when prices are high locks in a negative result, whereas avoiding a high priced transaction preserves the opportunity that a better price will be available in the future. Underlying this approach is the belief that over time prices will tend toward a long term mean.

Data Underlying Price Parameters

The data used for the frequency distribution that establishes the price triggers for the Price-Based component of the current program include five years of prompt month history that has been inflated by the producer price index (PPI). In calculating the frequency distribution, the most recent year is more heavily weighted than the earlier years.

Rather than utilizing the rolling prompt month historical contract prices in calculating the ceiling prices, Northern proposes to use the daily closing prices for futures contracts over the span of each contract's last two years of trading. Price behavior over time provides a variance that can be applied to set a suitable price ceiling. Under the proposed program, futures contracts will be purchased as many as twenty-four, and as few as two, months before the delivery month. Using prices from the final two years of

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 8 of 21

trading activity will better align the price ceiling calculation in terms of horizon to delivery. Northern proposes to utilize nominal data rather than to inflate the data by an inflation index.

The monthly price ceilings would be calculated on the basis of historical mean price levels and standard deviations as follows: the mean value is calculated for the final two years (or 500 trading days) for each of the most recent five settled contracts for a given calendar month (January 2005, January 2006, ... January 2009) and for the next two contracts for that calendar month that are still trading (January 2010, January 2011). The average of the means for these seven contracts is taken as the average mean. Incorporating the currently trading contracts adds current market pricing to the calculation.

The standard deviation is calculated for each of the most recent five settled contracts for a given calendar month (January 2005, January 2006 ... January 2009), and then each is calculated as a percentage of its mean. The average of these percentage standard deviations for the five years of completed history is the percent standard deviation. Thus the standard deviation reflects the five years of completed history, but not the two years of currently trading contracts.² The percent standard deviation is applied to the

² The two years of currently trading contracts are assumed not to have sufficient history upon which to establish an appropriate measure of variance. Thus, they impact the level (mean) of pricing, but not the variance.

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 9 of 21

average mean in order to calculate the price ceiling, which is set at one standard deviation above the mean for each calendar month.

Exhibit A provides thumbnail graphics depicting the level of closing prices during the final two years of trading for all contracts that have settled over the past five years and the two contracts that are currently trading in their final two years before settlement, the distribution of prices at which each of the contracts have traded, and calculations of the sample ceiling prices for each month. These calculations will be updated and included in the hedging plan submitted for each Peak Season. Table 2 below summarizes the sample price ceiling calculations. As shown in Table 2, there is considerable variation in the monthly price ceilings for the Peak Season.

Table 2: Sample Hedging Program Monthly Ceiling Prices

	:	Average Mean ¹	Percent Std Dev ²	Ceiling Price ³
	Nov	\$7.678	18.5%	\$9.100
son	Dec	\$8.136	18.7%	\$9.658
eas	Jan	\$8.417	19.7%	\$10.073
Peak Season	Feb	\$8.380	19.8%	\$10.041
Pee	Mar	\$8.178	19.8%	\$9.800
	Apr	\$7.280	16.0%	\$8.448
	May	\$7.220	16.6%	\$8.417
son	Jun	\$7.284	17.2%	\$8.537
eas	Jul	\$7.335	18.1%	\$8.663
Refill Season	Aug	\$7.123	16.3%	\$8.282
Ref	Sep	\$7.161	16.6%	\$8.351
	Oct	\$7.240	17.8%	\$8.526

Peak Season	\$8.012	18.8%	\$9.520
Refill Season	\$7.227	17.1%	\$8.463

Note: Data behind these calculations is presented in Exhibit A.

¹Average mean calculated on average nominal daily closing prices for last 2 years of trading for the 5 most recent settled contracts and the 2 open contracts now trading in their final 2 years.

² Percent Standard Deviation calculated as simple average of standard deviations relative to means for last 2 years of trading for the 5 most recent settled contracts.

³Ceiling price equals Average Mean escalated by the Percent Standard Deviation; Ceiling Price = Average Mean * (1 + Percent Std Dev).

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 11 of 21

Price-Based Aspects

Setting the price ceiling at one standard deviation greater than the mean implies that 84 percent of the time prices will be below the ceiling and 16 percent of the time prices will exceed the ceiling.³ Of course, the future of market prices is unknowable and constantly changing, often in unpredictable ways. Adopting an approach that relies on a long term history of both price levels and price variation provides a reasonable context around which to set such a parameter.

Adopting the price ceiling means that Northern will postpone purchases of futures contracts when prices are high, and may mean that Northern will buy less than the target volume of futures contracts. Under this redesign, however, Northern proposes to move the purchasing schedule ahead six months to provide twelve months to hedge the storage injection season (see below). This change will also provide additional time for Peak Season market prices to drop below the ceiling.

Delivery Periods

The current program hedges deliveries in the summer months of May and October.

Northern proposes to discontinue hedging volumes for summer delivery, and to limit the program only to volumes associated with delivery during the Peak Season. However,

³ Assuming a normal distribution, one standard deviation from the mean encompasses 68 percent of outcomes, and half of the remaining 32 percent of outcomes (16 percent each) will be lower than the bandwidth covered by one standard deviation, and half will be higher. Thus, the percentage of expected outcomes below the price ceiling equals 84 percent (68 + 16).

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009

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Northern proposes to hedge both the storage refill season (May through October) as

well as the peak load season (November through April). Thus, all twelve months of the

year will be hedged under the proposed program.

Storage represents the largest supply resource used to meet customer demand in the

heating season and consequently the largest portion of commodity costs during the

heating season. In light of the high costs seen during the summer of 2008 and the

competing demand for natural gas presented by the electric generation sector to meet

cooling demands during the summer, Northern believes that it is appropriate to hedge

storage injections in order to provide price stability to customers.

Timing of Purchases

Timing of purchases will remain the same as under the current program, with scheduled

purchases made each month on the day the prompt month contract settles, as long as

prices remain below the price ceiling. When purchases have been delayed due to the

price ceiling, they will be executed as soon as possible when prices fall below the price

ceiling, in a manner similar to price-triggered purchases made under the current

program.

Volume Targets

The current program establishes both a fixed target volume (the Time-Based

component) and a variable target volume (the Priced-Based component), each

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 13 of 21

representing a percentage of expected pipeline delivered supplies based on a resource portfolio dispatch model run. Under the revised hedging program, Northern proposes a single, fixed target volume based on projected loads expected to be delivered to sales service customers during the Peak Season being hedged. Specifically, Northern proposes to financially hedge 34% of Peak Season load, with half of the volume hedged for the summer refill season and half for the Peak Season. As much as is practical, the pattern of summer fill purchases will be ratable over the summer months and the pattern of Peak Season purchases will follow load levels.

Table 3 below presents a sample calculation of expected Peak Season loads and the resulting number of natural gas futures contracts under the proposed program. Table 3 also shows total volumes subject to fixed prices by factoring in physical storage volumes. Based upon the assumptions provided below, 34% of storage would be financially hedged. Including all storage volumes, and assuming all planned financial hedges are implemented, 66% of Peak Season deliveries would be at a fixed price.

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 14 of 21

Table 3. Sample Hedging Program Target Volumes

Determination of Target Volumes	PCT	No. Contracts	Volume (Dth)
Peak Season Deliveries for Supply Service			,
Maine			2,541,000
New Hampshire			3,045,000
Total Peak Season Deliveries			5,586,000
Target Volume	34%		1,899,240
Volume per Contract			10,000
Towns Mohimon Total		100	1 000 000
Target Volumes - Total	50%	190 95	1,900,000 950,000
Target Volumes - Storage Refill Season	50%	95	950,000
Target Volumes - Peak Load Season	30 /6	90	930,000
Total Volumes Subject to Fixed Prices, Including Storage			
Physical Storage Inventory* ("Physical Inventory")			2,758,654
Financially Hedged Storage Volume (18-12 mo. before delivery)	34%		950,000
Fixed Price Ratable Storage Injections (6-1 mo. before delivery)	66%		1.808,654
Tixed The Natable Glorage Injections to Time. Soloro delivery	0070		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Financially Hedged Pipeline Gas ("Hedged Pipeline")			950,000
Tatal Fixed Briss Cos (Physical Inventory plus Hodgod Pipolino)			3,708,654
Total Fixed Price Gas (Physical Inventory plus Hedged Pipeline) Total Peak Season Deliveries			5,586,000
Percent of Peak Season Deliveries at Fixed Price	66%		0,000,000
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^{*} Reflects short-term market release of 500,000 Dth of Washington 10 Storage and assignment (direct or company managed) of another 350,000 Dth.

Purchasing Schedule

Under the current hedging program, the Peak Season hedging plan is filed with the prior Peak Season's COG, so that Northern purchases hedges during the twelve months of September through August preceding a given Peak Season. The Off-Peak hedging plan is filed with the prior Off-Peak COG, which also translates to a purchasing

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 15 of 21

schedule of twelve months of March through February. In each case, hedging begins twelve months before the COG is filed.

Northern proposes that hedging plans be filed with Off-Peak COG three seasons prior to the Peak Season being hedged. Under this proposed schedule, hedging begins eighteen months prior to the Peak Season CGA filing. This early start allows Northern to hedge storage, and provides additional time for purchases postponed due to the price ceiling described above. Table 4 below provides a sample initial schedule of purchases that incorporates the target volumes and patterns discussed above. The term "initial schedule" reflects the possibility that some purchases may be postponed or never filled due to the price ceiling. The sample initial schedule provides for an equal number of contracts to be purchased each month and for both the refill and Peak seasons. Each hedging plan submitted for a given Peak Season would follow this pattern as closely as practical.

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 16 of 21

Table 4. Sample Initial Schedule of Natural Gas Futures Purchases

				Refill S	Season					Peak S	Season	,				
Purchase Month	Purchase Month No.	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	Refill Season	Peak Season	Total Contracts
Mar-10	1	1	1	2	1	1	1	0	2	2	2	1	1	7	8	15
Apr-10	2	1	2	1	1	2	1	1	1	2	1	2	1	8	8	16
May-10	3	2	1	1	2	1	1	1	1	2	2	1	1	8	8	16
Jun-10	4	1	1	2	1	1	2	0	2	1	2	2	1	8	8	16
Jul-10	5	1	2	1	1	2	1	1	1	2	1	2	1	8	8	16
Aug-10	6	2	1	1	2	1	1	1	1	2	2	1	1	8	8	16
Sep-10	7	1	1	2	1	1	2	0	2	1	2	1	1	8	7	15
Oct-10	8	1	2	1	1	2	1	1	1	2	1	2	1	8	8	16
Nov-10	9	2	1	1	2	1	1	1	1	2	2	1	1	8	8	16
Dec-10	10	1	1	2	1	1	2	0	2	1	2	2	1	8	_. 8	16
Jan-11	11	1	2	1	1	2	1	1	1	2	1	2	1	8	8	16
Feb-11	12	2	1	1	2	1	1	1	1	2	2	1	1	8	8	16
Mar-11	13															
Apr-11	14		11.0													
May-11	15			4.4					Eill Doefn	aned Du	rchaese s	s Neede	4			
Jun-11	16								i iii r osip	oneu r ui	Citases a	is incode	J			
Jul-11	17				inter											
Aug-11	18															^
Total Cor	ntracts	16	16	16	16	16	15	8	16	21	20	18	12	95	95	190

Per Initial Schedule, longest lead = 2 years (buy Apr-12 in Mar-10)
Per Initial Schedule, shortest lead = 8 months (buy Nov-11 in Feb-11)
For Postponed Purchases, shortest lead = 2 months (buy Nov-11 in Aug-11)

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 17 of 21

Appreciation Rule

Historically Northern has held its futures contracts until settlement, regardless of whether and to what extent the contract may have appreciated in value.

Under the proposed hedging plan, Northern would adopt an Appreciation Rule whereby it would liquidate all futures contracts that appreciate in value by 40 percent or more. The proceeds from the sales would be credited to the COG, allowing customers to benefit from the captured value. Once contracts are liquidated, they would not be replaced. Northern proposes to apply the Appreciation Rule at any time prior to the final settlement of a given futures contract, including during the delivery months of a given peak season. For example, if the March 2011 contract were to trigger the Appreciation Rule during December of 2010, the contract would be liquidated.

In determining an appropriate appreciation cutoff, Northern strove to identify an attainable threshold that would not be reached too easily, but would also not easily be surpassed after the contract had been liquidated, resulting in foregone additional value. Northern analyzed the historical contract prices obtained during the five years of peak months from November 2004 through April 2009 (or a total of 360 actual pricing points)⁴ by comparing the daily closing price each day after purchase until they were settled. The number of days that each contract exceeded a given level of appreciation was

⁴ In its analysis, Northern assumed it purchased only one contract with each purchase. In reality, varying numbers of contracts were purchased, but the purpose of the analysis was to determine the likelihood of varying levels of appreciation.

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 18 of 21

tallied and used to construct a probability distribution indicating the likelihood of a contract appreciating by given levels along a five percent gradient frequency distribution. The summary data from this analysis is presented as Exhibit B.⁵

The levels of appreciation varied greatly by year, with some contracts purchased for the Peak Seasons of 2004-05 and 2005-06 appreciating by more than 100 percent. Hurricanes Katrina and Rita in 2005 contributed to the 2005-06 result. In contrast, the contracts purchased for the Peak Seasons of 2006-07 and 2007-08 did not appreciate by much or had decreased in value over much of the term during which they were held. Finally, the contracts for the Peak Season of 2008-09 experienced periods of significant rise in value and significant drop in value. Taking the contracts from these five years together, on average 13% appreciated by at least 40% during the time before they settled. That level was chosen as an appropriate level for selling appreciated contracts.

Program Budget

The current hedging program does not have any budgetary limits. In recent months, Northern has funded margin requirements of \$8 million to more than \$10 million in order to maintain the futures account that holds the portfolio of futures contracts. As illustrated in Chart 1, this level greatly exceeds the levels experienced during any prior periods. Going forward Northern proposes that the account balance be capped at \$4

⁵ Exhibit B presents a summary of the five year period analyzed, followed by a one sheet breakout by month of each of the years studied, and lastly a breakout by contract of purchases during the month of November 2004.

million. In the event that margin requirements exceed \$4 million, purchases of additional hedges would be suspended. Northern anticipates that the proposed changes in the hedging program described above such as the price ceiling, the Appreciation Rule, and the elimination of the Price-Based component, will serve to mitigate margin requirements.

Chart 1: History of Monthly Account Balance

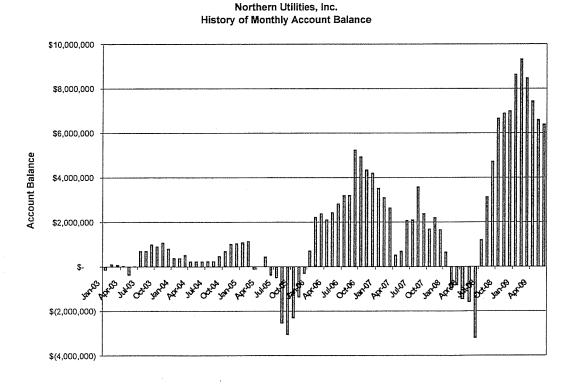


Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign August 7, 2009 Page 20 of 21

III. TRANSITION PERIOD

As discussed in the Introduction, assuming the proposed program is approved, Northern will file its first complete hedging plan under the new structure in early 2010 for the winter of 2011-12.

Northern respectfully requests permission to implement the proposed redesign with its September 2009 COG filing which will provide the hedging plan for the Peak Season of 2010-11. Northern anticipates applying futures contracts previously purchased for the months of May 2010 and October 2010 toward the storage refill volumes and would backfill around them as needed to provide the level of hedging coverage anticipated under the revised program. The proposed program budget limit would not be introduced until after the futures contracts for the Peak Season of November 2009 through April 2010 come to maturity.

IV. CONCLUSION

Northern believes that the proposed hedging program described herein will provide significant benefits to ratepayers going forward in reduced exposure to market volatility and the ability to capture financial benefits of Northern's hedging contracts. The proposed program addresses shortcomings in the existing hedging program, most notably by introducing a ceiling price for hedges, and by providing a mechanism to liquidate hedges that have significantly appreciated in value. The proposed program

Exhibit NUI-1 Northern Utilities, Inc. Proposed Hedging Program Redesign

August 7, 2009

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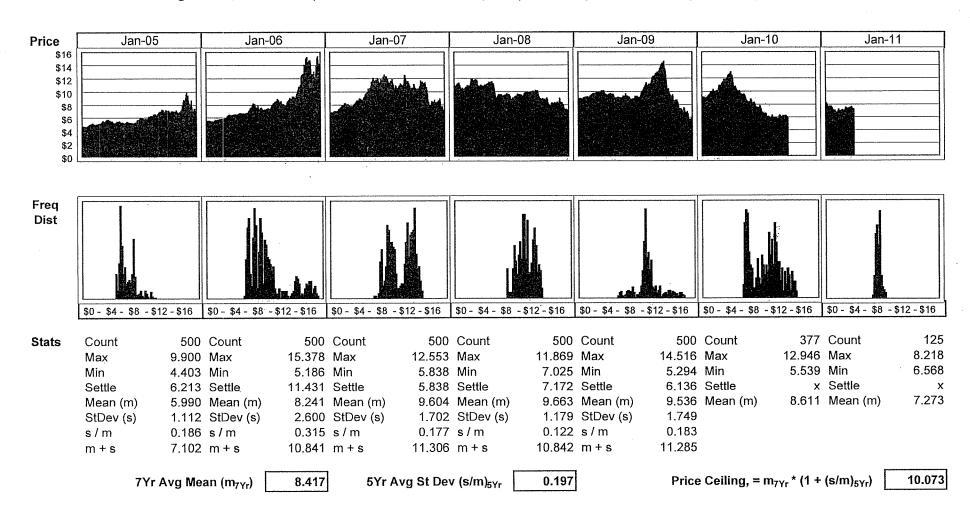
will offer greater predictability for Northern, ratepayers, and the Commission. Northern

would be pleased to meet with Commission Staff, the Office of Consumer Advocate and

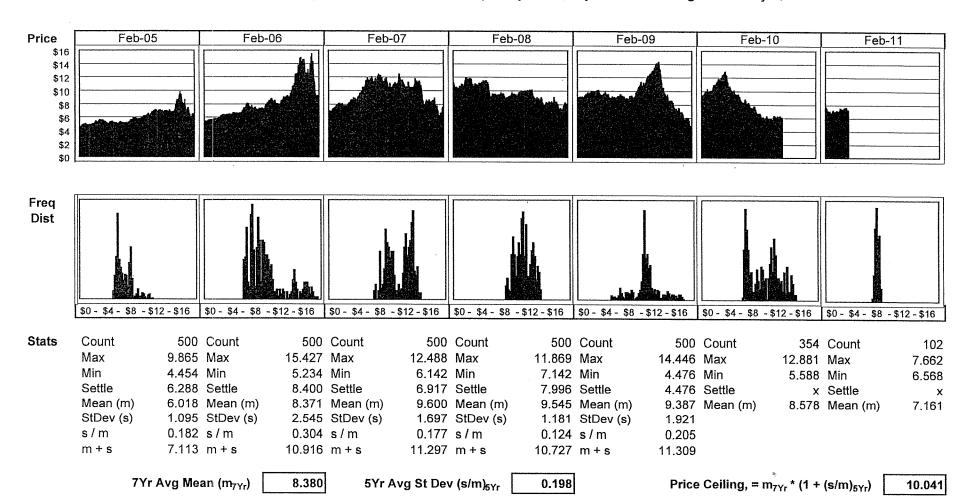
other interested parties to discuss the proposed revisions to the hedging program.

Dated: August 7, 2009

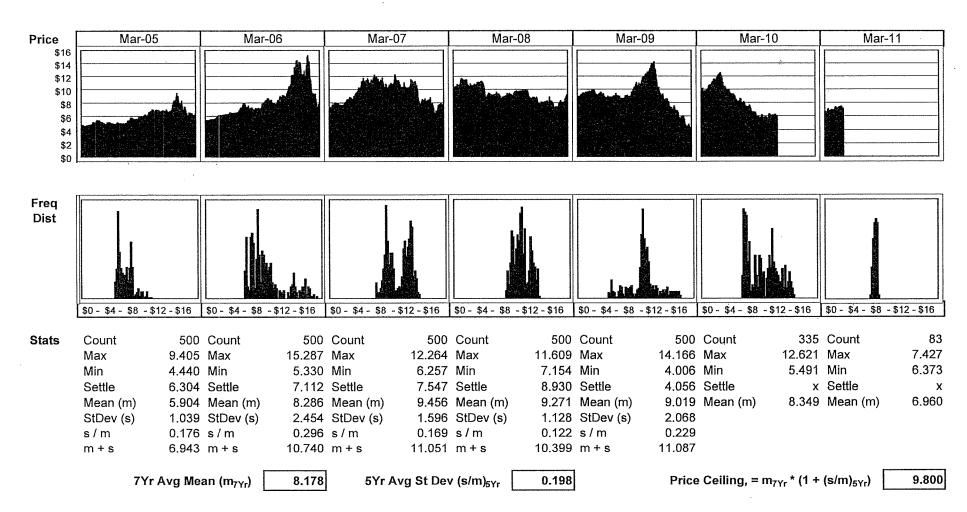
Northern Utilities, Inc. NYMEX Closing Prices, 24 months prior to Settle, Last 5 complete years & 2 years still trading - January



NYMEX Closing Prices, 24 months prior to Settle, Last 5 complete years & 2 years still trading - February

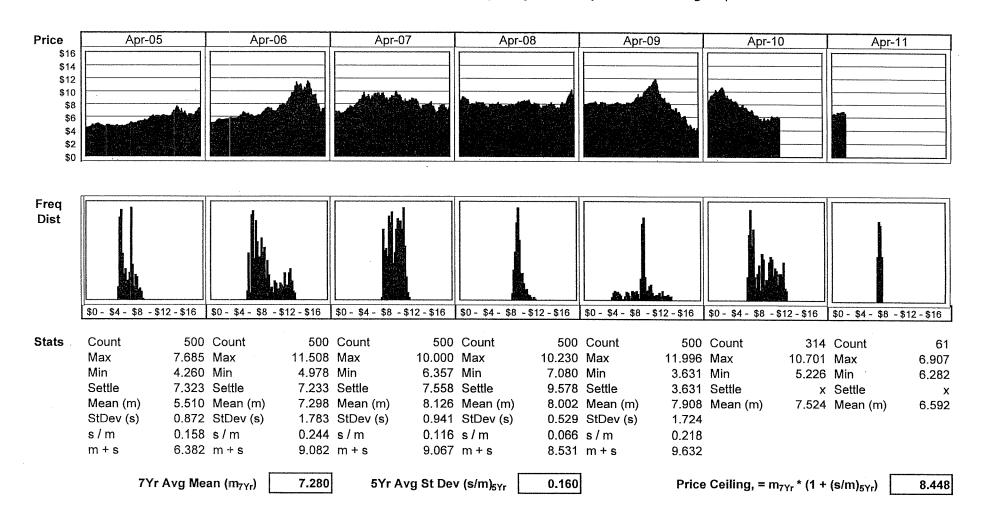


Northern Utilities, Inc. NYMEX Closing Prices, 24 months prior to Settle, Last 5 complete years & 2 years still trading - March

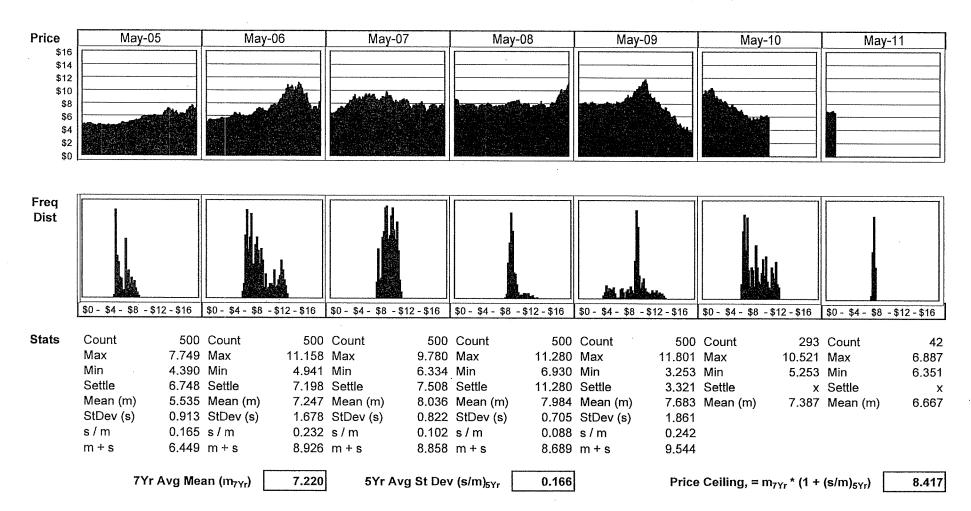


Northern Utilities, Inc.

NYMEX Closing Prices, 24 months prior to Settle, Last 5 complete years & 2 years still trading - April

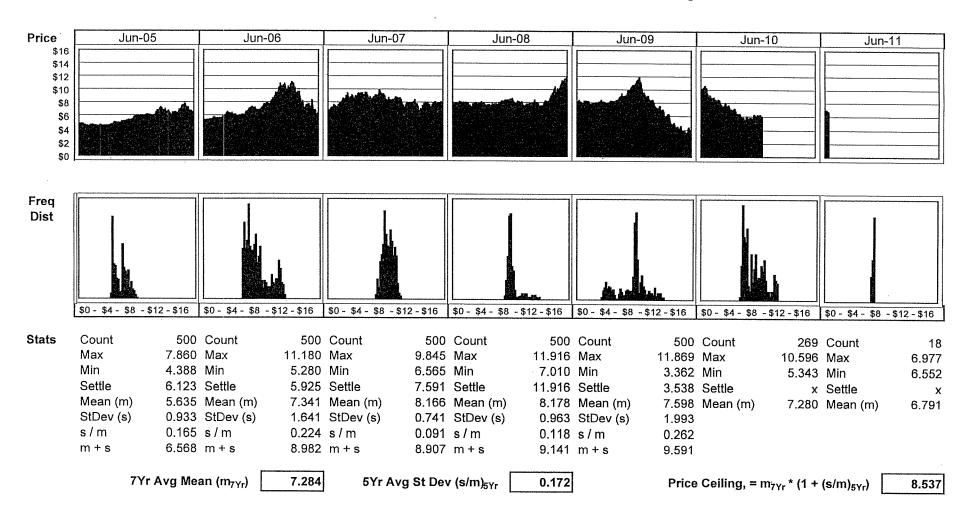


Northern Utilities, Inc. NYMEX Closing Prices, 24 months prior to Settle, Last 5 complete years & 2 years still trading - May



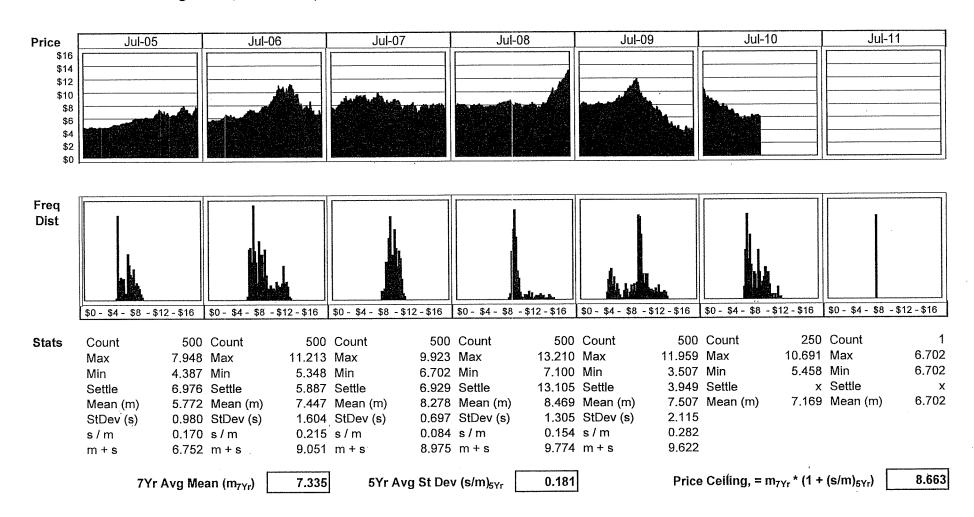
Northern Utilities, Inc.

NYMEX Closing Prices, 24 months prior to Settle, Last 5 complete years & 2 years still trading - June

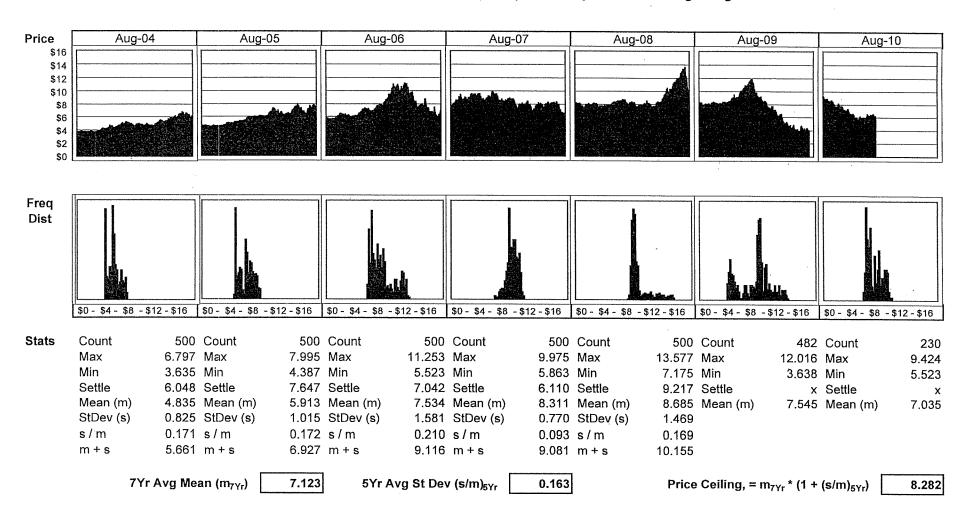


Northern Utilities, Inc.

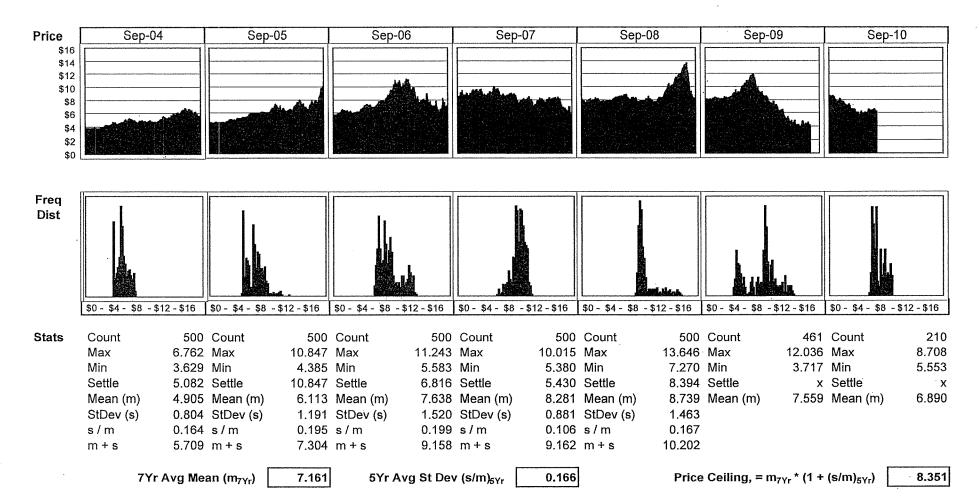
NYMEX Closing Prices, 24 months prior to Settle, Last 5 complete years & 2 years still trading - July



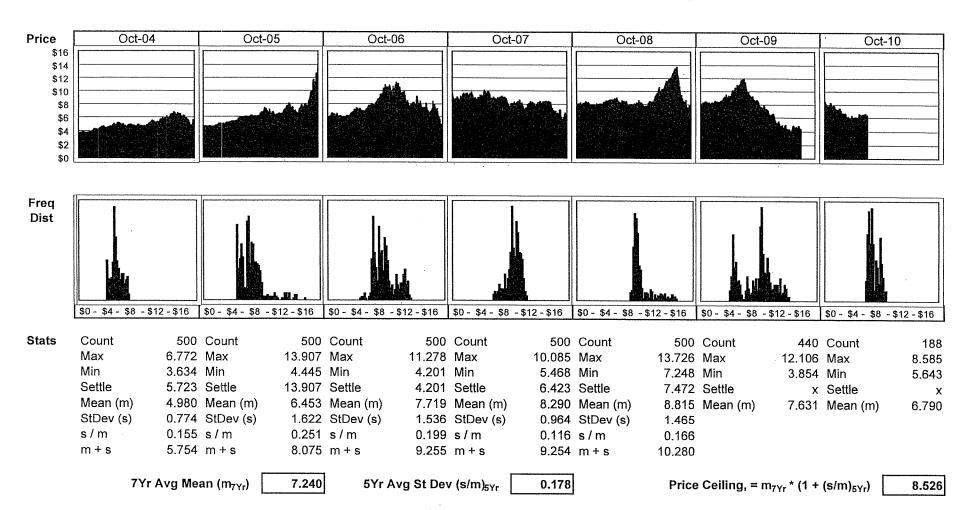
NYMEX Closing Prices, 24 months prior to Settle, Last 5 complete years & 2 years still trading - August



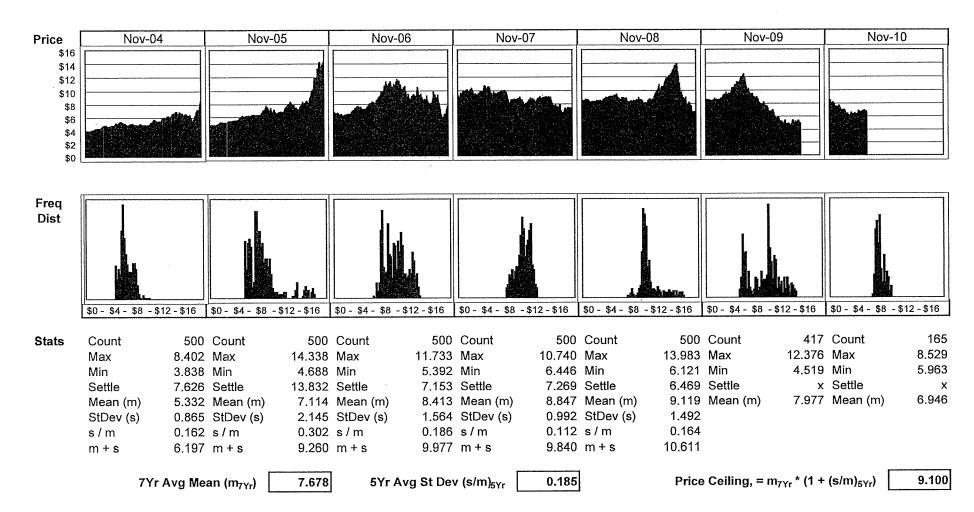
NYMEX Closing Prices, 24 months prior to Settle, Last 5 complete years & 2 years still trading - September



NYMEX Closing Prices, 24 months prior to Settle, Last 5 complete years & 2 years still trading - October

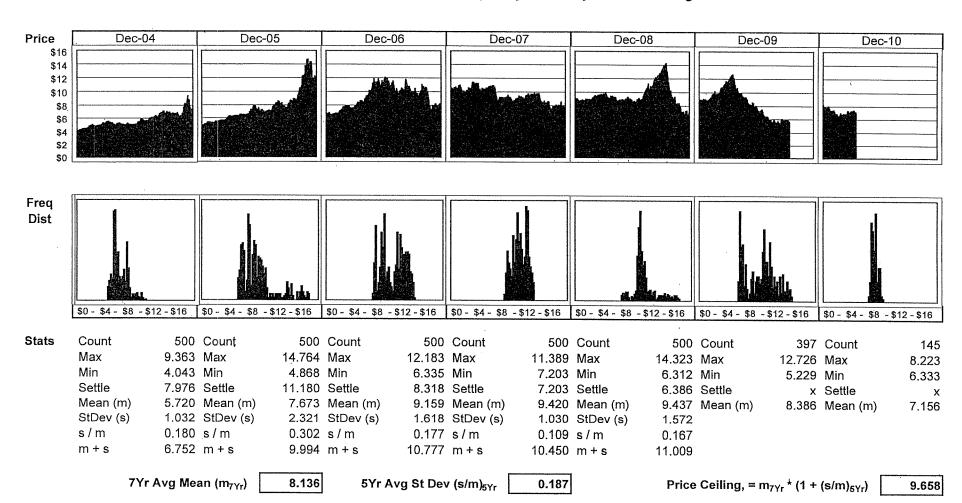


NYMEX Closing Prices, 24 months prior to Settle, Last 5 complete years & 2 years still trading - November



Northern Utilities, Inc.

NYMEX Closing Prices, 24 months prior to Settle, Last 5 complete years & 2 years still trading - December



Historical Frequency Distribution of Change in Contract Values Natural Gas Futures Contracts for Delivery During the Winter Seasons of 2004-05 through 2008-09

	Market Price vs.	Winter	Winter	Winter	Winter	Winter	5 year
	Purchase Price	2004-05	2005-06	2006-07	2007-08	2008-09	Period 0
	-75%	0	0	0	0	0 23	23
	-70%	0	0	0	0	106	106
	-65%	0	0	0	0	220	220
	-60%	0	0	0	0	358	358
	-55%	0	0	2	0	571	573
	-50%	0	0	115	0	561	676
ion	-45%	0	0	260	0	664	924
iat	-40%	0	3	339	0	728	1,070
je j	-35%	0	3	891	0	769	1,663
dd	-30%	0	9	1,366	163	723	2,261
¥ ⁄	-25%	3	16	1,302	485	732	2,538
ž.	-20%	28	57	1,230	1,382	501	3,198
Ma	-15% -10%	107	230	1,859	1,765	658	4,619
of of	-5%	324	579	2,304	2,172	1,152	6,531
e iti	0%	995	968	2,334	2,255	1,416	7,968
le ë	5%	1,347	1,310	1,525	2,762	786	7,730
ist en	10%	1,564	1,600	567	1,651	738	6,120
0.3	15%	1,444	1,383	138	752	714	4,431
a C	20%	1,443	1,170	18	270	571	3,472
Frequency Distribution Days at a Given Level of	25%	1,572	864	0	54	422	2,912
edi	30%	948	591	0	34	426	1,999
F C	35%	1,180	462	0	14	435	2,091
act	40%	1,073	449	0	8	335	1,865
l str	45%	517	455	0	1	261	1,234
8	50%	457	438	0	0	218	1,113
) j o	55%	283	430	. 0	0	195	908
Frequency Distribution Number of Contract Days at a Given Level of Market Appreciation	60%	181	459	0	0	89	729
<u>e</u>	65%	155	491	0	0	28	674
l P	70%	166	478	0	0	8	652
_	75%	88	416	0	0	1	505
	80%	69	341	0	0	0	410
	85%	82	344	0	0	0	426
	90%	40	239	0	0	0	279
	95%	24	186	. 0	0	0	210
	100%	22	152	0	0	0	174
Co	ntract Days	14,112	14,123	14,250	13,768	14,409	70,662
	ntracts Held	72	72	72	72	72	360
	age Days Held	196	196	198	191	200	196
	<u> </u>						
(1)	0%	96.7%	93.6%	32.2%	56.7%	46.1%	65.0%
ntage	5%	89.7%	86.8%	15.8%	40.3%		53.7%
ant -	10%	80.1%	77.5%	5.1%	20.2%	30.8%	42.7%
] 2	15%	69.0%	66.2%	1.1%			
P G	20%	58.8%	56.4%				
l en	25%	48.6%	48.1%				
ا ا	30%	37.5%	42.0%				
a a	35%	30.7%	37.8%				
Probability Function Likelihood of Contract Appreciating a Given Percer	40%	22.4%			0.1%		
F. ja	45%	14.8%	31.4%				
it if	50%	11.1%	28.1%				
llig dd	55%	7.9%	25.0%				
bal XA	60%	5.9%	22.0%				
10 Ta	65%	4.6%					
l L	70%	3.5%					
l č	75%	2.3%					
Tot	80%	1.7%					1
)000	85%	1.2%					
<u>ĕ</u>	90%	0.6%					
ik ke	95%	0.3%					
	100%	0.2%	1.1%	0.0%	0.0%	0.0%	0.2%

Historical Frequency Distribution of Change in Contract Values Natural Gas Futures Contracts for Delivery Months of Winter 2004-05

	Market Price vs.	Nov-04	Dec-04	Jan-05	Feb-05	Mar-05	Apr-05	Winter
	Purchase Price							2004-05
	-75%	0	0	0	0	0	0	0
	-70%	0	0	0	0	0	0	0
	-65%	0	0	0	0	0	0	0 0
	-60%	0	0	0	0	0	0	١
	-55%	0	0 0	0	0	0	0	
_	-50% -45%	0	0	0	0	0	0	١
Į į	-40%	0	0	0	0	0	0	1 0
Cia	-35%		0	0	0	0	0	1 0
) e	-30%		0	0	. 0	0	0	E .
A P	-25%	0	0	0	. 0	ő	. 0	
et l	-20%	3	0	0	0	0	Ö	I
불	-15%	18	0	ō	9	1	0	
_ <u> </u>	-10%	40	9	0	29	29	0	107
io io	-5%	89	61	33	53	88	0	324
) at	0%	187	184	191	200	211	22	995
<u> </u>	5%	240	220	254	273	303	57	1,347
) is	10%	212	248	271	312	303	218	1,564
<u>ج</u> رق	15%	245	227	233	233	300	206	1,444
ta l	20%	207	218	261	276	252	229	1,443
lue s	25%	158	221	240	275	315	363	1,572
Frequency Distribution Days at a Given Level of	30%	139	129	124	113	156	287	948
<u></u>	35%	104	185	206	210	177	298	1,180
Frequency Distribution Number of Contract Days at a Given Level of Market Appreciation	40%	93	132	188	219	235	206	1,073
, ti	45%	36	48	56	55	91	231	517
Ö	50%	11	19	43	44	39	301	457
l jo	55%	1	34	33	38	41	136	283
pe pe	60%	0	25	34	41	43	38	181
	65%	0	21	25	19	29	61	155
Ž	70%	0	10	28	38	30	60	166
	75%	0	19	14	12	8	35	88
	80%	0	9	4	7	10	39	69
	85%	0	1	22	10	20	29 16	82 40
	90%	0	3	4	17	0	16	24
	95%	0	0	3 0	2	3 0	21	22
Co	100% ntract Days	1,783	2,023	2,267	2,486	2,684	2,869	14,112
	ntracts Held	1,763	2,023 12	2,207 12	2,460	12	2,009	72
	ige Days Held	149	169	189	207	224	239	196
Aveia	ige Days Heid	149	109	109	201	224	ي کي کي	130
d)	0%	91.6%	96.5%	98.5%	96.3%	95.6%	100.0%	96.7%
ıtage	5%	81.1%	87.4%	90.1%	88.3%	87.7%	99.2%	89.7%
ant	10%	67.6%	76.6%	78.9%	77.3%	76.5%	97.2%	80.1%
2	15%	55.7%	64.3%	67.0%	64.8%	65.2%	89.6%	69.0%
<u>a</u>	20%	42.0%	53.1%	56.7%	55.4%	54.0%	82.5%	58.8%
e u	25%	30.4%	42.3%	45.2%	44.3%	44.6%	74.5%	48.6%
ا ت	30%	21.5%	31.4%	34.6%	33.2%	32.9%	61.8%	37.5%
a	35%	13.7%	25.0%	29.1%	28.7%	27.0%	51.8%	30.7%
nc ing	40%	7:9%	15.9%	20.0%	20.2%	20.5%		
Fu	45%	2.7%	9.3%	11.7%	11.4%	11.7%	34.3%	14.8%
Probability Function itract Appreciating a G	50%	0.7%	7.0%	9.3%	9.2%	8.3%	26.2%	11.1%
iiid dd√	55%	0.1%	6.0%	7.4%	7.4%	6.9%	15.7%	7.9%
ba ot ∤	60%	0.0%	4.3%	5.9%	5.9%	5.3%	11.0%	5.9%
Pro trac	65%	0.0%	3.1%	4.4%	4.3%	3.7%	9.7%	4.6%
on F	70%	0.0%	2.1%	3.3%	3.5%	2.6%	7.5%	3.5%
2	75%	0.0%	1.6%	2.1%	2.0%	1.5%	5.4%	2.3%
0 p	80%	0.0%	0.6%	1.5%	1.5%	1.2%	4.2%	1.7%
)00	85%	0.0%	0.2%	1.3%	1.2%	0.9%	2.9%	1.2%
Probability Function Likelihood of Contract Appreciating a Given Percen	90%	0.0%	0.1%	0.3%	0.8%	0.1%	1.8%	0.6%
¥	95%	0.0%	0.0%	0.1%	0.1%	0.1%	1.3%	0.3% 0.2%
	100%	0.0%	0.0%	0.0%	0.0%	0.0%	0.7%	0.2%

Historical Frequency Distribution of Change in Contract Values Natural Gas Futures Contracts for Delivery Months of Winter 2005-06

Γ	Market Price vs.	1				·		Winter
	Purchase Price	Nov-05	Dec-05	Jan-06	Feb-06	Mar-06	Apr-06	2005-06
	-75%	0	0	0	0	0	0	0
	-70%	0	0	0	0	0	0	0
	-65%	0	0	0	0	0	0	0
	-60%	0	0	0	0	0	0	0
	-55%	0	0	0	Õ	0	0	0
	-50%	0	0	0	0	0	0	0
log	-45%	0	0	0	0	0	0	0
iat	-40%	0	0	0	0	0 3	0 0	0 3
je l	-35%	0	0	0	0	3	0	3
dd	-30%	0	0	0	2	7	0	9
et /	-25% -20%	0	3	0	5	8	0	16
¥	-15%	7	38	0	1	10	1	57
_ <u> </u>	-10%	49	84	21	25	29	22	230
ion	-5%	86	140	76	77	95	105	579
ve ut	0%	145	226	139	136	147	175	968
트리	5%	242	244	194	179	199	252	. 1,310
)ist	10%	222	203	264	283	291	337	1,600
G Z	15%	190	181	213	232	253	314	1,383
l a l	20%	180	111	199	203	216		1,170
Frequency Distribution Days at a Given Level of	25%	107	77	131	149	174		864
aye	30%	73	35	84	103	115		591
Frequency Distribution Number of Contract Days at a Given Level of Market Appreciation	35%	37	28	58	74	106		462
rac	40%	21	39	60	79	87		449
l te	45%	32	45	64	74	88		455
ŭ	50%	39	33	68	81	77		438
0	55%	48	23	64	83	78		430
l pe	60%	15	42	89	89	95	129 120	459 491
l in	65%	26	60	83	101 99	101 101	120	478
Z	70%	57 44	26 41	. 91 73	82	78		416
	75% 80%	28	33	68	75	66		341
	85%	48	22	65	72	81		344
	90%	25	21	47	51	49		239
	95%	15	20	43	45	40		186
	100%	22	14	31	35	43		152
Cor	ntract Days	1,758	1,789	2,225	2,435	2,640	3,276	14,123
	tracts Held	12	12		12	12	12	72
Avera	ge Days Held	147	149	185	203	220	273	196
υ	0%	91.9%	85.2%		95.5%	94.1%		93.6%
tag	5%	83.7%	72.6%		89.9%	88.6%		86.8%
l e	10%	69.9%	58.9%		82.5%	81.0%		77.5%
er	15%	57.3%	47.6%		70.9%	70.0%		66.2%
<u>-</u>	20%	46.5%	37.5%		61.4%	60.4%		56.4% 48.1%
Se l	25%	36.2%	31.2%		53.1%	52.2% 45.6%		42.0%
u Ö	30%	30.1% 26.0%	26.9% 25.0%		46.9% 42.7%	41.3%		37.8%
ig a	35% 40%	23.9%		38.0%	39.7%			34.5%
l if if	45%	22.7%	21.2%		36.4%	34.0%		31.4%
e Cir TI	50%	20.9%	18.7%		33.4%	30.6%		28.1%
Probability Function ntract Appreciating a G	55%	18.7%	16.9%		30.1%	27.7%		25.0%
Ag	60%	15.9%	15.6%		26.7%	24.8%		22.0%
l ob	65%	15.1%	13.2%		23.0%	21.2%		
d fc	70%	13.6%	9.9%		18.9%	17.3%	12.4%	15.3%
3	75%	10.4%	8.4%		14.8%	13.5%	9.2%	11.9%
of	80%	7.8%	6.1%		11.4%	10.6%	6.2%	8.9%
po	85%	6.3%	4.3%		8.3%	8.1%		
Probability Function Likelihood of Contract Appreciating a Given Percentage	90%	3.5%	3.1%	5.4%	5.4%	5.0%		
ke	95%	2.1%	1.9%		3.3%	3.1%		
	100%	1.3%	0.8%	1.4%	1.4%	1.6%	0.2%	1.1%

Historical Frequency Distribution of Change in Contract Values Natural Gas Futures Contracts for Delivery Months of Winter 2006-07

Γ	Market Price vs.		5 00		F-1-07	14 07	4 07	Winter
	Purchase Price	Nov-06	Dec-06	Jan-07	Feb-07	Mar-07	Apr-07	2006-07
	-75%	0	0	0	0	0	0	. 0
	-70%	0	0	. 0	0	0	0	0
	-65%	0	0	0	0	0	0	0
	-60%	0	0	0	0	0	0	0
1	-55%	0	0	0	0	0	0	0
	-50%	2	0	0	0	0	0	2
5	-45%	44	0	0	55	16	0	115
y Distribution Given Level of Market Appreciation	-40%	65	0	0	89	106	0	260
eci	-35%	56	28	30	80	145	0	339
i d	-30%	85	144	163	175	274	50	891
₹	-25%	110	160	296	306	355	139	1,366
e l	-20%	182	147	203	203	221	346	1,302
l ar	-15%	306	160	98	99	97	470	1,230
E \$	-10%	270	349	271	243	224	502	1,859
l iii	-5%	214	382	390	390	382	546	2,304
ever	0%	219	317	429	454	467	448	2,334
i ji d	5%	145	231	258	264	275	352	1,525
V ei	10%	71	84	96	101	108	107	567
ق ج	15%	22	28	30	25	23	10	138
Frequency Distribution Days at a Given Level of	20%	4	5	3	3	3	0	18
Frequer	25%	0	0	0	0	0	0	0
ay ya	30%	0	0	0	0	0	0	0
F [35%	0	0	0	0	0	0	0
l ac	40%	0	0	0	0	0	0	0
l g	45%	0	0	0	0	0	0	0
Į ŏ Į	50%	0	0	0	0	0	0	0
, to	55%	. 0	0	0	0	0	0	0
per	60%	0	0	0	0	0	0	0
트	65%	0	0	0	0	0	0	0
ž	70%	0	0	0	0	0	0	0
	75%	0	0	0	0	0	0	0
	80%	0	0	0	0	0	0	0
	85%	0	0	0	0	0	0	0
	90%	0	0	0	0	. 0	0	0
	95%	0	0	0	0	0	0 0	0
Con	100% htract Days	0		0	0 2 497	2,696	2,970	14,250
	tracts Held	1,795	2,035	2,267	2,487	2,090	12	72
		12	12	12	12		248	198
Averag	ge Days Held	150	170	189	207	225	240]	190
a)	0%	25.7%	32.7%	36.0%	34.1%	32.5%	30.9%	32.2%
ıtage	5%	13.5%	17.1%	17.1%	15.8%	15.2%	15.8%	15.8%
aut	10%	5.4%	5.7%	5.7%	5.2%	5.0%	3.9%	5.1%
20	15%						0.3%	1.1%
Pe l	1576	1.4%	1.6%	1.5%	1.1%	1.0%	0.5%	
		1.4% 0.2%	1.6% 0.2%	1.5% 0.1%	1.1% 0.1%	1.0% 0.1%	0.0%	0.1%
en	20%	0.2%		1.5% 0.1% 0.0%			0.0% 0.0%	0.1% 0.0%
n Given	20% 25%	0.2% 0.0%	0.2% 0.0%	0.1% 0.0%	0.1% 0.0%	0.1%	0.0%	0.1%
i on a Given	20% 25% 30%	0.2% 0.0% 0.0%	0.2%	0.1% 0.0% 0.0%	0.1% 0.0% 0.0%	0.1% 0.0%	0.0% 0.0%	0.1% 0.0%
n ction ng a Given	20% 25% 30% 35%	0.2% 0.0% 0.0% 0.0%	0.2% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0%	0.1% 0.0%	0.1% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0%
Function lating a Given	20% 25% 30% 35%	0.2% 0.0% 0.0%	0.2% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0%
ty Function eciating a Given	20% 25% 30% 35% 40% 45%	0.2% 0.0% 0.0% 0.0%	0.2% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0%
pility Function ppreciating a Given	20% 25% 30% 35% 40% 45% 50%	0.2% 0.0% 0.0% 0.0% 0.0%	0.2% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0%
oability Function t Appreciating a Given	20% 25% 30% 35% 40% 45% 50% 55%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
robability Function act Appreciating a Given	20% 25% 30% 35% 40% 45% 50% 55% 60%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Probability Function intract Appreciating a Given	20% 25% 30% 35% 40% 45% 50% 55% 60%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Probability Function Contract Appreciating a Given	20% 25% 30% 35% 40% 45% 50% 55% 60% 65% 70%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Probability Function of Contract Appreciating a Given	20% 25% 30% 35% 40% 45% 50% 55% 60% 65% 70% 75%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Probability Function od of Contract Appreciating a Given	20% 25% 30% 35% 40% 45% 50% 55% 60% 65% 70% 75% 80%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Probability Function lhood of Contract Appreciating a Given	20% 25% 30% 35% 40% 45% 50% 55% 60% 65% 70% 75% 80% 85%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Probability Function Likelihood of Contract Appreciating a Given Percen	20% 25% 30% 35% 40% 45% 50% 55% 60% 65% 70% 75% 80%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%

Historical Frequency Distribution of Change in Contract Values Natural Gas Futures Contracts for Delivery Months of Winter 2007-08

	Market Price vs.							Winter
	Purchase Price	Nov-07	Dec-07	Jan-08	Feb-08	Mar-08	Apr-08	2007-08
	-75%	0	0	0	0	0	0	0
	-70%	0	0	0	. 0	0	0	0
	-65%	. 0	0	0	0	0	0	0
	-60%	0	0	0	0	0	0	0
	-55%	0	0	0	0	0	0	0 0
_	-50% -45%	0	0	0	0	0	0	0
fior	-45% -40%	0	0	0	0	0	0	0
cia	-35%	0	0	0	0	0	0	ő
n cy Distribution a Given Level of Market Appreciation	30%	0	0	Ö	Ő	ő	Ō:	ol
₽	-25%	36	0	43	63	21	0	163
i ej	-20%	136	54	83	115	97	0	485
lar!	-15%	210	258	285	358	271	0	1,382
n Z	-10%	241	310	348	401	357	108	1,765
el c	-5%	190	315	377	430	418	442	2,172
eve	0%	291	303	323	332	301	705	2,255
n L	5%	337	398	475	468	389	695	2,762
ië ë	10%	211	218	230	232	309	451	1,651
S G	15%	89 30	105 29	96 28	94 26	175 60	193 97	752 270
Frequency Distribution Days at a Given Level of	20% 25%	0	29	0	0	2	52	54
npe ys	30%	0	0	0	0	0	34	34
F Da	35%	0	0	0	0	0	14	14
act	40%	0	Ō	0	0	0	8	8
Frequer	45%	ō	0	0	0	0	1	1
ပိ	50%	0	0	0	0	0	0	0
of	55%	0	0	0	0	0	0	0
Der	60%	0	0	0	0	0	0	0 0
ξ	65%	0	0	0	0	0	0	
ž	70%	0	. 0	0	0	0	0	0 0
	75%	0	0	0	0	0	0	0
	80%	0	0	0	0	0	0	0
	85%	0	0	0	0	0	0	0
	90% 95%	0	0	0	0	0	0	0
	100%	0	0	0	0	0	0	0
Cor	ntract Days	1,771	1,990	2,288	2,519	2,400	2,800	13,768
	ntracts Held	12	12	12	12	12	12	72
	ge Days Held	148	166	191	210	200	233	191
7,70,0	go Dayo (1-10						
· o	0%	54.1%	52.9%	50.3%	45.7%	51.5%	80.4%	56.7%
tage	5%	37.7%	37.7%	36.2%	32.6%	39.0%	55.2%	40.3%
en	10%	18.6%	17.7%	15.5%	14.0%	22.8%	30.4%	20.2%
erc	15%	6.7%	6.7%	5.4%	4.8%	9.9%	14.3%	8.2%
F -	20%	1.7%	1.5%		1.0%	2.6%	7.4%	2.8%
. e	25%	0.0%	0.0%	0.0%	0.0%	0.1%	3.9% 2.0%	. 0.8% 0.4%
u O	30%	0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.8%	0.4%
ctir ng a	35%	0.0%	0.0%					0.2 %
un	45%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0%
eci T	50%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0%
Probability Function ntract Appreciating a G	55%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0%
oat t Aj	60%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0%
rot	65%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
P July	70%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0%
ပို့	75%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0%
1 of	80%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0%
)00	85%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0%
Probability Function Likelihood of Contract Appreciating a Given Percen	90%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0% 0.0%
- ike	95%	0.0%	0.0%		0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0%
	100%	0.0%	0.0%	U.U%	U.U%	0.076	0.070	0.0 %

Historical Frequency Distribution of Change in Contract Values Natural Gas Futures Contracts for Delivery Months of Winter 2008-09

				γ				
	Market Price vs.	Nov-08	Dec-08	Jan-09	Feb-09	Mar-09	Apr-09	Winter
	Purchase Price	1407 00						2008-09
	-75%	0	0	0	0	0	0	0
	-70%	0	0	0	0	0	0	0
	-65%	0	0	0	0	15	8	23
	-60%	0	0	1	10	46	49	106
	-55%	0	0	17	44	70	89	220
	-50%	3	13	34	61	112	135	358
۲,	-45%	15	36	74	107	173	166	571
aţie	-40%	36	49	72	123	131	150	561
eci	-35%	39	60	115	170	148	132	664
id l	-30%	59	94	132	150	170	123	728
¥	-25%	55	100	148	152	145	169	769
ket	Frequency Distribution Number of Contract Days at a Given Level of Market Appreciation Number of Contract Days at a Given Level of Market Appreciation Number of Contract Days at a Given Level of Market Appreciation 10,402 10,404 10,405 10,		125	137	129	119	132	723
ā	-15%	82	113	117	127	147		732
_ ≥	-10%	84	76	71	63	57	150	501
<u> </u>	-5%	106	116	122	114	104	96	658
že š	0%	167	185	195	202	200	203	1,152
E 3	5%	211	217	214	215	223	336	1,416
Jis /en	10%	121	115	119	128	128	175	786
	15%	99	114	110	109	121	185	738
5 e	20%	116	114	121	124	115	124	714
at	25%	97	99	100	95	99	81	571
Frequency Distribution Days at a Given Level of	30%	72	62	67	69	70	82	422
F Q	35%	66	72	67	67	71	83	426
딿	40%	71	76	75	77	71	65	435
jë	45%	58	53	57	57	55	55	335
Ō	50%	47	48	45	42	46	33	261
of (55%	38	41	. 43	46	42	8	218
G.	60%	44	46	35	32	38	o	195
ĝ.	65%	33	18	14	9	15	Ō	89
j	70%	14	8	2	2	2	0	28
-	75%	7	1	0	0	0	ō	8
	80%	1	Ö	ő	Ō	0	0	1
	85%	0	0	0	Ö	Õ	0	o
	90%	. 0	0	ő	Ö	0	0	Ō
	95%	0	0	0	0	0	Ö	o
	100%	0	0	0	0	0	Ö	0
							2,975	14,409
	ntract Days	1,822	2,051	2,304	2,524	2,733		
Cor	tracts Held	12	12	12	12	12	12	72
Avera	ge Days Held	152	171	192	210	228	248	200
								.
υ	0%	69.3%	61.9%	54.9%	50.5%	47.4%	48.1%	54.1%
tage	5%	60.1%	52.9%	46.4%	42.5%	40.1%	41.2%	46.1%
eut	10%	48.5%	42.3%	37.1%	34.0%	31.9%	29.9%	36.3%
Σ	15%	41.9%	36.7%	31.9%	28.9%	27.3%	24.1%	30.8%
ď.	20%	36.4%	31.1%	27.2%	24.6%	22.8%	17.8%	25.7%
Ģ	25%	30.1%	25.5%	21.9%	19.7%	18.6%	13.7%	20.7%
ا کنی	30%	24.8%	20.7%	17.6%	15.9%	15.0%	11.0%	16.8%
a (35%	20.8%	17.7%	14.7%	13.2%	12.4%	8.2%	13.9%
Probability Function Likelihood of Contract Appreciating a Given Percen	40%	17.2%	14.2%	11.8%	10.5%	9.8%		10.9%
iati	45%	13.3%	10.5%	8.5%	7.4%	7.2%	3.2%	7.9%
- F	50%	10.1%	7.9%	6.0%	5.2%	5.2%	1.4%	5.6%
ili dc	55%	7.5%	5.6%	4.1%	3.5%	3.5%	0.3%	3.7%
At	60%	5.4%	3.6%	2.2%	1.7%	2.0%	0.0%	2.2%
oc act	65%	3.0%	1.3%	0.7%	0.4%	0.6%	0.0%	0.9%
P.	70%	1.2%	0.4%	0.1%	0.1%	0.1%	0.0%	0.3%
Ŝ	75%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
of (80%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Ď	85%	0.0%	0.0%		0.0%	0.0%	0.0%	0.0%
סר	. 90%	0.0%	0.0%		0.0%	0.0%		0.0%
=	95%	0.0%	0.0%		0.0%	0.0%		
Ě		0.0%	0.0%	0.0%	0.0%	0.0%		
	100%	0.0%	0.0%	0.076	U.U 70	0.070	0.070	1.0.070

Historical Frequency Distribution of Change in Contract Values Natural Gas Futures Contracts for Delivery Month of Nov-04

Γ	Mkt Price vs.	T												
	Purch Price	9/30/03	10/31/03	11/26/03	12/31/03	1/28/04	2/27/04	4/1/04	4/28/04	5/26/04	6/28/04	7/28/04	8/27/04	Nov-04
	-75%	0		0	0	0	0	0	0	0	0	0	0	0
	-70%	0		0	0	0	0	0	0	0	0	0	0	0
	-65% -60%	0	0	0	0	0	0	0	0	0	0	0	0	0
	-55%	0	0	. 0	0	0	0	0	0	0	0	0	0	0
	-50%	0	0	0	0	0	0	0	0	0	0	0	0	0
Ę	-45%	0	0	0	0	0	0	0	0	0	0	0	0	0
iatic	-40%	0	0	0	0	0	0	0	0	0	0	0	0	0
ncy Distribution a Given Level of Market Appreciation	-35%	0	0	0	0	0	0	0	0	0	0	0	0	0
dd	-30%	. 0	0	0	0	0	0	0	0	0	0	0	0	0
et /	-25% -20%	0	0	0	0	0	0	0	0	3	0	0	0	3
ark	-15%	0	0	0	0	0	0	0	0	11	7	0	0	18
_ ∑	-10%	0	0	0	0	0	0	5	7	11	8	9	0	40
Distribution iven Level of	-5%	0	0	0	0	0	0	9	8	40	14	9	9	89
ibu	0%	24	12	0	2	17	9	22	16	27	33	18	. 7	187
istr en L	5%	26	15 9	9 12	39 24	17 30	24 32	42 42	41 36	6 1	9 5	8 7	4 1	240 212
J D	10% 15%	13 36	35	36	32	34	37	14	8	.0	1	5	7	245
nc)	20%	27	26	27	37	37	42	.3	3	0	0	0	5	207
Frequency Days at a G	25%	22		22	38	35	14	0	0	0	0	0	1	158
Frequ	30%	38	31	36	22	9	3	0	0	0	0	0	0	139
	35%	33	30	34	4	3	0	0	0	0	0	0	0	104
Number of Contract	40%	29	34 15	29	1	0	0	0	0	0	0	0	0	93 36
l ö	45% 50%	10 3		11 4	0	0	0	0	0	0	0	0	0	1
of (55%	0	1	0	0	0	0	Ö	Ö	0	0	0	0	1
) Ser	60%	0	0	0	0	0	0	0	0	0	0	0	0	0
#	65%	0	0	0	0	0	0	0	0	0	. 0	0	0	_
ž	70%	0	0	0	0	0	0	0	0	0	0	0	0	-
	75%	0	0	0	0	0	0	0	0	0	0	0	0	0
	80% 85%	0	0	0	0	0	0	0	0	0	0	0	0	0
	90%	0	0	0	0	0	0	0	0	0	0	0	0	
	95%	0	0	0	0	0	0	0	0	0	0	0	0	0
	100%	0	0	0	0	0	0	0	0	0	0	0	0	0
	ract Days	261	238	220	199	182	161	137	119	99	77	56	34	1,783
	racts Held	1	1	1	. 1	1	1	1	1	1	1	1	1	12
Averag	e Days Held	261	238	220	199	182	161	137	119	99	77	56	34	149
0	0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	89.8%	87.4%	34.3%	62.3%	67.9%	73.5%	91.6%
ntage	5%	90.8%	95.0%	100.0%	99.0%	90.7%	94.4%	73.7%	73.9%	7.1%	19.5%		52.9%	81.1%
ent	10%	80.8%	88.7%	95.9%	79.4%	81.3%	79.5%		39.5%	1.0%	7.8%	21.4%	41.2%	67.6%
erc	15%	75.9%		90.5%	67.3%	64.8%		12.4%	9.2%	0.0%	1.3%	8.9%	38.2%	
E	20%	62.1%			51.3%	46.2%	36.6% 10.6%	2.2% 0.0%	2.5% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	17.6% 2.9%	42.0% 30.4%
ive	25% 30%	51.7% 43.3%	59.2% 48.3%	61.8% 51.8%	32.7% 13.6%	25.8% 6.6%	1.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	21.5%
ion a G	35%	28.7%	35.3%	35.5%	2.5%	1.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	13.7%
ng	40%	16.1%		20.0%	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		7.9%
Fu	45%	5.0%		6.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		2.7%
ity orec	50%	1.1%		1.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.7%
Probability Function tract Appreciating a G	55%	0.0%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1% 0.0%
obž	60% 65%	0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%	0.0%	0.0%
Probability Function Likelihood of Contract Appreciating a Given Percer	70%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
3	75%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
of	80%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
poc	85%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<u>₹</u>	90%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
l k	95%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	100%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%